

Subject:		Belfast Waterfront Brand				
Date:		9 September 2015				
Reporting Officer:		Suzanne Wylie, Chief Executive				
Contact Officer:		Susie McCullough, Head of Marketing & Commercial Development				
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Is this	report restricted?		Yes	No	X	
Is the d	decision eligible fo	or Call-in?	Yes	X No		
1.0	Durnaga of Band	ort or Summary of main Issues				
1.0	Purpose of Repo	of Or Summary of main issues				
1.1	The Belfast Waterfront is currently undergoing a £30m investment programme that will see					
	the venue transfo	rmed into a new world leading conference	e venue, attra	cting 50,00	0	
	delegates per yea	ar, resulting in an economic impact of £45	5m per year ar	nd supportii	ng	
	1,500 additional jobs for Belfast.					
1.2	As the Committee are aware to support this transformation, Belfast City Council appointed					
	Heavenly to develop a new customer focused Brand Strategy for the Belfast Waterfront				-	
	and Ulster Hall. To date members have received two presentations on the proposed					
		ncluding a detailed presentation from He				
	Regeneration Committee Workshop on the 26 th August 2015.			. •		
2.0	Recommendations					
2.1	To approve the Belfast Waterfront and Ulster Hall Brand Strategy.					
3.0	Main report					
3.1	Key Issues					
	Heavenly have been tasked to develop an engaging Brand Strategy that; works across the					
	organisation, effectively portrays our culture and ethos and is owned by staff and					
	stakeholders. The new brand will support the changes taking place within the Waterfront					
	and Ulster Hall and will play a key role in both embedding these changes as well as					

	supporting the delivery of the business plan targets.				
3.2	The Recommended Brand Strategy, as presented to Committee on 26th August 2015				
	outlines the recommended approach in terms of the Belfast Waterfront and Ulster Hall's				
	core brand values and behaviours, positioning statement and proposed names.				
3.3	Core Brand Values and Behaviours				
	Authentic Be Ourselves				
	Team Work Work Together				
	Recognition Make it Personal				
	Creative				
	Docitioning.				
	Positioning: "For us its personal" Names: Belfast Waterfront				
	Ulster Hall				
3.4					
3.4	This brand will be used as the basis for further work on staff training, culture change, web presence, uniforms, fit out, communications and sales etc.				
	Financial & Bassuras Implications				
3.5	Financial & Resource Implications The costs associated with this are included in the previously agreed budget for the				
	Waterfront project.				
	waternont project.				
2.0	Equality or Good Relations Implications				
3.6	None				
4.0	Appendices – Documents Attached				
4.1	None				